Express Scripts Pharmacy By EVERNORTH

# Short conversations. Big savings.

+

+

+

+

+

+

+

+

+

+

+

+

+

+

+

How to talk with your doctor or pharmacist to take advantage of the safety and savings of generic medications.

**PATIENT:** Does the medication you prescribed have a generic version?

**DOCTOR:** It does. Most medications do now. Is that something you'd be interested in?



90% of prescriptions dispensed in the U.S. are generics.<sup>1</sup>

**PATIENT:** Would a generic version of this medication cost less?

## **DOCTOR:**

Generics are almost always cheaper. Would you like me to check the price of this with your prescription plan?



brand-name to a generic drug.<sup>2</sup>

## **PATIENT:** Is the generic version of this medication safe?

**DOCTOR:** Yes, generics go through the same safety checks as brand-name drugs.

100% of generics on the market are approved by the FDA.<sup>3</sup>

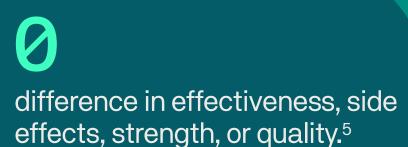
**PATIENT:** Would you recommend the generic version of this drug?

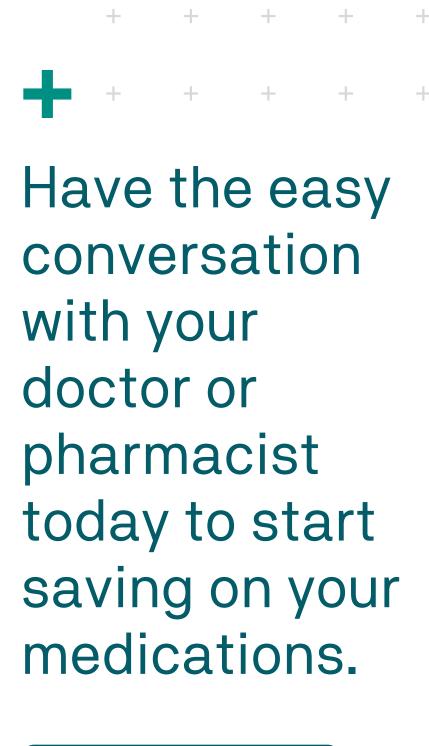
**DOCTOR:** For you, yes. It would be just as effective as the name brand at a lower cost.

78% of doctors routinely prescribe generic drugs.<sup>4</sup>

**PATIENT:** Why haven't I heard of this drug before?

**DOCTOR**: Generic drug makers don't pay for advertising so they can keep prices down.





LEARN MORE ABOUT GENERICS ÷ ÷ ÷ ÷ ÷ ÷ ÷ ÷ ÷ ÷

1. U.S. Food and Drug Administration. (2022, February 14). Office of Generic Drugs 2021 Annual Report. https://www.fda.gov/drugs/generic-drugs/office-genericdrugs-2021-annual-report

2. Federal Trade Commission. (2023, October). "How To Get Generic Drugs and Low-Cost Prescriptions." https://consumer.ftc.gov/articles/generic-drugs-low-costprescriptions

3. FDA. (2022, March 17). "The Generic Drug Approval Process." https://www.fda.gov/drugs/news-events-humandrugs/generic-drug-approval-process

4. Hadia, R. B., Joshi, D. B., Gohel, K. H., & Khambhati, N. (2022). "Knowledge, attitude, and practice of generic medicines among physicians at multispecialty hospital: An observational study." Perspectives in Clinical Research, 13(3): 155–160. https://pubmed.ncbi.nlm.nih.gov/35928641/

5. FDA. (2021, November 1). "Generic Drug Facts." https://www.fda.gov/drugs/generic-drugs/generic-drug-facts

1201336407 CRP1179505 02/24 © 2024 Evernorth Health Services. Confidential, unpublished property of Evernorth Health Services. Do not duplicate or distribute. Use and distribution limited solely to authorized personnel.

