

PRIOR AUTHORIZATION POLICY

POLICY: Oncology – Erlotinib Prior Authorization Policy

- Tarceva® (erlotinib tablets – Genentech, generic)

REVIEW DATE: 01/25/2023

OVERVIEW

Erlotinib, a tyrosine kinase inhibitor, is indicated for the following uses:¹

- **Non-Small Cell Lung Cancer (NSCLC)**, treatment of patients whose tumors have epidermal growth factor receptor (*EGFR*) **exon 19 deletions** or **exon 21 (L858R) substitution mutations** as detected by an FDA-approved test, receiving first-line, maintenance, or second or greater line treatment after progression following at least one prior chemotherapy regimen. Limitations of use: The safety and efficacy of erlotinib have not been established in patients with NSCLC whose tumors have other *EGFR* mutations. Erlotinib is not recommended for use in combination with platinum-based chemotherapy.
- **Pancreatic Cancer**, in combination with gemcitabine as first-line treatment of patients with locally advanced, unresectable, or metastatic pancreatic cancer.

Guidelines

Erlotinib has been addressed in National Comprehensive Cancer Network (NCCN) guidelines.²⁻⁷

- **Bone Cancer:** Guidelines (version 2.2023 – September 28, 2022) note erlotinib as a treatment option for patients with chordoma (useful in certain circumstances).³ The efficacy of erlotinib was demonstrated in patients with advanced chordoma resistant to imatinib.
- **Non-Small Cell Lung Cancer:** Guidelines (version 1.2023 – December 22, 2022) recommend erlotinib and other *EGFR* tyrosine kinase inhibitors as first-line treatment for patients with advanced or metastatic NSCLC with *EGFR* exon 19 deletions, exon 21 (L858R) substitution mutations, L861Q, G719X, and S768I.
- **Pancreatic Adenocarcinoma:** Guidelines (version 2.2022 – December 6, 2022) recommend the combination of gemcitabine and erlotinib as first-line treatment option for patients with locally advanced or metastatic disease (other recommended regimens).⁵ In addition, the combination is recommended as a subsequent therapy option for locally advanced, metastatic, or recurrent disease (other recommended regimens).
- **Kidney Cancer:** Guidelines (version 4.2023 – January 18, 2023) note erlotinib as a treatment option for patients with recurrent or advanced renal cell carcinoma of non-clear cell histology (useful in certain circumstances).⁶ The combination of bevacizumab with erlotinib is a treatment option for select patients with non-clear cell and papillary cell histology, including hereditary leiomyomatosis and renal cell carcinoma (useful in certain circumstances).
- **Vulvar Cancer:** Guidelines (version 1.2023 – December 22, 2022) recommend erlotinib as a treatment option for patients with advanced, recurrent, or metastatic vulvar cancer (other recommended regimens).⁷

POLICY STATEMENT

Prior Authorization is recommended for prescription benefit coverage of erlotinib. All approvals are provided for the duration noted below.

Automation: None.

RECOMMENDED AUTHORIZATION CRITERIA

Coverage of erlotinib is recommended in those who meet one of the following criteria:

FDA-Approved Indications

1. **Non-Small Cell Lung Cancer.** Approve for 1 year if the patient meets the following criteria (A, B, and C):
 - A) Patient is ≥ 18 years of age; AND
 - B) Patient has advanced or metastatic disease; AND
 - C) Patient has sensitizing *EGFR* mutation-positive non-small cell lung cancer as detected by an approved test.
Note: Examples of sensitizing *EGFR* mutation-positive non-small cell lung cancer include the following: exon 19 deletions, exon 21 (L858R) substitution mutations, L861Q, G719X, and S768I.
2. **Pancreatic Cancer.** Approve for 1 year if the patient meets the following criteria (A, B, and C):
 - A) Patient is ≥ 18 years of age; AND
 - B) Patient has locally advanced, metastatic, or recurrent disease; AND
 - C) The medication is used in combination with gemcitabine.

Other Uses with Supportive Evidence

3. **Bone Cancer.** Approve for 1 year if the patient meets the following criteria (A, B, and C):
 - A) Patient is ≥ 18 years of age; AND
 - B) Patient has chordoma; AND
 - C) Patient has tried at least one previous therapy.
4. **Renal Cell Carcinoma.** Approve for 1 year if the patient meets the following criteria (A and B):
 - A) Patient is ≥ 18 years of age; AND
 - B) Patient meets one of the following criteria (i or ii):
 - i. Patient has recurrent or advanced renal cell carcinoma of non-clear cell histology; OR
 - ii. Patient meets both of the following criteria (a and b):
 - a) Patient has hereditary leiomyomatosis and renal cell carcinoma; AND
 - b) The medication is used in combination with bevacizumab.
5. **Vulvar Cancer.** Approve for 1 year if the patient meets the following criteria (A and B):
 - A) Patient is ≥ 18 years of age; AND
 - B) Patient has advanced, recurrent, or metastatic disease.

CONDITIONS NOT RECOMMENDED FOR APPROVAL

Coverage of erlotinib is not recommended in the following situations:

- 1. Breast Cancer.** One Phase II, non-randomized, open-label, bi-institutional trial did not demonstrate a beneficial effect of erlotinib plus bevacizumab in patients with metastatic breast cancer with stage IV disease that was stable or had progressed after treatment with one or two chemotherapy regimens. If the patient's tumor was human epidermal growth factor receptor-2 (HER-2) positive, prior therapy with trastuzumab was required (n = 38).⁸ As single-agent therapy, erlotinib had minimal activity in unselected, previously treated women with locally advanced or metastatic breast cancer in one multicenter, Phase II study (n = 69).⁹ Metronomic (frequent low-dose) capecitabine tablets and cyclophosphamide plus bevacizumab and erlotinib was effective in patients with untreated advanced metastatic HER-2 negative, estrogen receptor-negative, and progesterone receptor-poor advanced breast cancer (n = 26).¹⁰ Among 24 patients assessable for response, 4% of patients had a complete response (CR) [n = 1], 58% of patients had partial response (PR) [n = 14], 21% of patients had stable disease (SD) > 9 weeks duration (n = 5) and 4% of patients (n = 1) had early progression of disease. The overall clinical benefit (CR + PR + SD > 24 weeks) was 75% (95% confidence interval [CI]: 53, 90). Median time to progression was 43 weeks (95% CI: 21, 69). Overall survival was 108 months (95% CI: 70, 110). NCCN Breast Cancer guidelines (version 4.2022 – June 21, 2022) do not mention erlotinib.¹¹
- 2. Colon Cancer, Advanced.** NCCN Colon Cancer guidelines (version 2.2022 – October 27, 2022) note several drug combinations, including bevacizumab plus erlotinib, produced negative results in phase III trials involving patients with advanced colorectal cancer and these regimens are not recommended.¹² In addition, the panel recommends against the use of several medications, including erlotinib, for the treatment of patients who progressed after treatment with standard therapies.
- 3. Glioblastoma Multiforme (GBM).** In one Phase II study, concurrent radiation therapy (RT) and temozolomide in combination with erlotinib in patients newly diagnosed with glioblastoma (n = 27) was not efficacious.¹³ In two Phase II studies, erlotinib plus temozolomide given during and after RT produced favorable median survival, and progression free survival (PFS), as well as 12- or 14-month survival rates in patients with newly diagnosed GBM or gliosarcoma.^{14,15} In patients with newly diagnosed (untreated; could have had resection) GBM or gliosarcoma who received erlotinib plus temozolomide during and after radiation, median survival was longer with erlotinib plus temozolomide vs. historical controls (19.3 months vs. 14.1 months, respectively; hazard ratio for survival 0.64; 95% confidence interval [CI]: 0.45, 0.91; P = 0.01) in one open-label, single-center, Phase II trial (n = 65).¹⁴ The historical controls were comparable in patients from two prospective, Phase II trials (n = 128); the first trial included the use of Thalomid[®] (thalidomide capsules) in combination with temozolomide during and after radiotherapy; the second included the use of *cis*-retinoic acid with temozolomide during and after radiotherapy. In one open-label, Phase I/II trial, treatment with erlotinib plus temozolomide during and after RT resulted in favorable survival rate (61% of patients were alive at 1 year) and median PFS (7.2 months) in patients with newly diagnosed GBM (following resection); however, there was no significant difference in overall survival with the addition of erlotinib compared with the temozolomide/RT arm of a historical control trial (15.3 months vs. 15 months, respectively).²⁴ Erlotinib has failed to demonstrate benefit in recurrent glioblastomas.¹⁶⁻¹⁹ In a recent study involving patients with recurrent glioblastoma, the combination regimen of sorafenib and erlotinib failed to meet the predetermined efficacy endpoint and the study was terminated.²⁰ NCCN Central Nervous System guidelines (version 2.2022 – September 29, 2022) do not mention erlotinib as a treatment option for patients with glioblastoma.²¹

- 4. Head and Neck Cancer, Squamous Cell, Recurrent and/or Metastatic.** Two Phase II studies assessed the use of erlotinib and bevacizumab in different settings and showed promising results.^{22,23} One multicenter, Phase II trial assessed the addition of bevacizumab and erlotinib to chemoradiation as first-line treatment for previously untreated patients with locally advanced squamous cell carcinoma of the head and neck (SCCHN) [n = 60].²² After a median follow-up of 32 months the estimated 3-year progression free survival (PFS) and overall survival rates were 71% and 82%, respectively. After induction therapy, 65% of patients had major responses; after completion of therapy, 95% of patients had either partial or complete radiographic responses. One multi-institutional Phase I/II study enrolled patients with recurrent or metastatic SCCHN (previously treated with ≤ 1 prior regimen for recurrent disease) to receive erlotinib and bevacizumab (n = 56).²³ The median overall survival and PFS durations were 7.1 months (95% confidence interval [CI]: 5.7, 9.0) and 4.1 months (95% CI: 2.8, 4.4), respectively. Treatment with erlotinib monotherapy produced few partial responses in unselected (*EGFR* status not known at baseline) patients with locally recurrent and/or metastatic SCCHN in one open-label, Phase II clinical trial (n = 115); 38.3% of patients achieved stable disease for a median of 16.1 weeks.²⁴ In one Phase II study, 204 patients with locally advanced SCCHN were randomized to receive cisplatin in combination with radiation therapy (RT) with or without erlotinib.²⁵ Complete response rates evaluated by central review were reported in 40% of patients (n = 42/105) on cisplatin/RT vs. 52% of patients (n = 51/99) on cisplatin/RT/erlotinib (P = 0.08). At a median follow-up of 26 months and 54 progression events, there was no difference in PFS between the two treatment arms (hazard ratio 0.0; P = 0.71). In a Phase II study, patients with recurrent SCCHN were treated with erlotinib for 12 months (n = 31). The overall survival was 61% at 1 year and 56% at 2 years.²⁶ Disease-free survival was 54% at 1 year and 45% at 2 years. The mean time to recurrence (n = 16) was 8.7 months. Only 8 patients completed the full 12-month course of erlotinib; the median duration of erlotinib therapy was 5 months. NCCN Head and Neck Cancer guidelines (version 1.2023 – December 20, 2022) do not mention erlotinib.²⁷
- 5. Hepatocellular Carcinoma, Advanced.** NCCN Hepatobiliary Cancers guidelines (version 5.2022 – January 13, 2023) note the combination regimen of sorafenib and erlotinib did not significantly improve survival compared with sorafenib monotherapy in the treatment of patients with advanced hepatocellular carcinoma (sorafenib is one of several agents recommended for first-line treatment).²⁸ In addition, the disease control rate was significantly lower for patients who received the combination vs. those who received sorafenib monotherapy; treatment duration was also shorter for those received sorafenib and erlotinib. .
- 6. Renal Cell Carcinoma, Advanced – Clear Cell Histology.** NCCN Kidney Cancer guidelines (version 4.2023 – January 18, 2023) do not note erlotinib as a treatment option for advanced clear-cell renal cell carcinoma.⁶
- 7.** Coverage is not recommended for circumstances not listed in the Recommended Authorization Criteria. Criteria will be updated as new published data are available.

REFERENCES

1. Tarceva[®] tablets [prescribing information]. South San Francisco, CA: Genentech; October 2016.
2. The NCCN Drugs & Biologics Compendium. © 2023 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023. Search terms: erlotinib.
3. The NCCN Bone Cancer Clinical Practice Guidelines in Oncology (version 2.2023 – September 28, 2022). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.
4. The NCCN Non-Small Cell Lung Cancer Clinical Practice Guidelines in Oncology (version 1.2023 – December 22, 2022). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.
5. The NCCN Pancreatic Adenocarcinoma Clinical Practice Guidelines in Oncology (version 2.2022 – December 6, 2022). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.

6. The NCCN Kidney Cancer Clinical Practice Guidelines in Oncology (version 4.2023 – January 18, 2023). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.
7. The NCCN Vulvar Cancer Clinical Practice Guidelines in Oncology (version 1.2023 – December 22, 2022). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.
8. Dickler MN, Rugo HS, Eberle CA, et al. A phase II trial of erlotinib in combination with bevacizumab in patients with metastatic breast cancer. *Clin Cancer Res*. 2008;14(23):7878-7883.
9. Dickler MN, Cobleigh MA, Miller KD, et al. Efficacy and safety of erlotinib in patients with locally advanced or metastatic breast cancer. *Breast Cancer Res Treat*. 2009;115(1):115-121.
10. Montagna E, Cancelli G, Bagnardi V, et al. Metronomic chemotherapy combined with bevacizumab and erlotinib in patients with metastatic HER2-negative breast cancer: clinical and biological activity. *Clin Breast Cancer*. 2012;12(3):207-214.
11. NCCN Breast Cancer Clinical Practice Guidelines in Oncology (version 4.2022 – June 21, 2022). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.
12. The NCCN Colon Cancer Clinical Practice Guidelines in Oncology (version 2.2022 – October 27, 2022). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.
13. Peereboom DM, Shepard DR, Ahluwalia MS, et al. Phase II trial of erlotinib with temozolomide and radiation in patients with newly diagnosed glioblastoma multiforme. *J Neurooncol*. 2010;98(1):93-99.
14. Prados MD, Chang SM, Butowski N, et al. Phase II study of erlotinib plus temozolomide during and after radiation therapy in patients with newly diagnosed glioblastoma multiforme or gliosarcoma. *J Clin Oncol*. 2009;27(4):579-84.
15. Brown PD, Krishnan S, Sarkaria JN; North Central Cancer Treatment Group Study N0177. Phase I/II trial of erlotinib and temozolomide with radiation therapy in the treatment of newly diagnosed glioblastoma multiforme: North Central Cancer Treatment Group Study N0177. *J Clin Oncol*. 2008;26(34):5603-5609.
16. Kesavabhotla K, Schlaff CD, Shin B. Phase I/II study of oral erlotinib for treatment of relapsed/refractory glioblastoma multiforme and anaplastic astrocytoma. *J Exp Ther Oncol*. 2012;10(1):71-81.
17. Yung WK, Vredenburgh JJ, Cloughesy TF, et al. Safety and efficacy of erlotinib in first-relapse glioblastoma: a phase II open-label study. *Neuro Oncol*. 2010;12(10):1061-1070.
18. Raizer JJ, Abrey LE, Lassman AB, North American Brain Tumor Consortium. A phase II trial of erlotinib in patients with recurrent malignant gliomas and nonprogressive glioblastoma multiforme postradiation therapy. *Neuro Oncol*. 2010;12(1):95-103.
19. Reardon DA, Desjardins A, Vredenburgh JJ, et al. Phase 2 trial of erlotinib plus sirolimus in adults with recurrent glioblastoma. *J Neurooncol*. 2010;96(2):219-230.
20. Chen H, Kuhn J, Lamborn KR, et al. Phase I/II study of sorafenib in combination with erlotinib for recurrent glioblastoma as part of a 3-arm sequential accrual clinical trial: NABTC 05-02. *Neuro-Oncol Adv*. 2020;2:1-11.
21. The NCCN Central Nervous System Cancers Clinical Practice Guidelines in Oncology (version 2.2022 – September 29, 2022). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.
22. Hainsworth JD, Spigel DR, Greco FA, et al. Combined modality treatment with chemotherapy, radiation therapy, bevacizumab, and erlotinib in patients with locally advanced squamous carcinoma of the head and neck: a phase II trial of the Sarah Cannon oncology research consortium. *Cancer J*. 2011;17(5):267-272.
23. Cohen EE, Davis DW, Karrison TG, et al. Erlotinib and bevacizumab in patients with recurrent or metastatic squamous-cell carcinoma of the head and neck: a phase I/II study. *Lancet Oncol*. 2009;10(3):247-257.
24. Soulieres D, Senzer NN, Vokes EE, et al. Multicenter phase II study of erlotinib, an oral epidermal growth factor receptor tyrosine kinase inhibitor, in patients with recurrent or metastatic squamous cell cancer of the head and neck. *J Clin Oncol*. 2004;22(1):77-85.
25. Martins RG, Parvathaneni U, Bauman JE, et al. Cisplatin and radiotherapy with or without erlotinib in locally advanced squamous cell carcinoma of the head and neck: a randomized phase II trial. *J Clin Oncol*. 2013;31:1415-1421.
26. Rosenthal EL, Chung TK, Carroll WR, et al. Assessment of erlotinib as adjuvant chemoprevention in high-risk head and neck cancer patients. *Ann Surg Oncol*. 2014;21:4263-4269.
27. The NCCN Head and Neck Cancers Clinical Practice Guidelines in Oncology (version 1.2023 – December 20, 2022). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.
28. The NCCN Hepatobiliary Cancer Clinical Practice Guidelines in Oncology (version 5.2022 – January 13, 2023). © 2022 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on January 19, 2023.

